AMENDMENTS TO THE CLAIMS

This listing of claims, if entered, will replace all prior versions and listings of claims in the present Application.

1.   (Currently Amended)   A computer-implemented method **for presenting forecast information** in a computer system comprising:

~~presenting forecast information, comprising~~

receiving a forecast definition at the computer system, wherein

> **the forecast definition comprises a forecast interval and a forecast period,**
>
> **the forecast period comprises a plurality of forecast intervals, and**
>
> **each of the plurality of forecast intervals is defined by the forecast interval;**

~~providing forecast snapshot, each forecast snapshot comprising a forecast date, a forecast period, a forecast interval and summary forecasts, wherein the forecast interval indicates a frequency at which forecasts are to be generated and saved as forecast snapshots;~~

automatically generating a plurality of forecast snapshots, comprising

> **for each of the plurality of forecast snapshots,**
>
> > **automatically generating a forecast, wherein**
> >
> > > **the forecast is generated for each of the plurality of forecast intervals, and**
> > >
> > > **the automatically generating is performed according to the forecast definition, and**
> >
> > **storing the forecast, wherein**
> >
> > > **the forecast is stored as a forecast snapshot of the plurality of forecast snapshots;**

generating the forecast information, in response to receiving a request at the computer system, wherein

> ~~the request is received from a user, and~~ the request is for displaying **the** forecast information for [[a]] **the** forecast period**,**

the forecast information is generated using the plurality of forecast snapshots; and

displaying, on a display coupled to the processor, the forecast information. ~~retrieving, using a processor of the computer system, forecast information~~

~~for the forecast period for each participant of the forecast snapshots;~~

~~retrieving, using the processor, current opportunities for the user; and~~

~~generating, using the processor, a single display comprising a summary area, wherein~~

~~the single display is displayed on a display of the computer system, and~~

~~the summary area comprises~~

~~summary information of the forecast information for participants of the forecast,~~

~~a participants area that comprises information regarding the forecast information for participants of the forecast, and~~

~~a user area that comprises information of the current opportunities for the user.~~

2.   (Currently Amended)   The computer-implemented method of claim 1 wherein the **forecast** information ~~of the areas include~~ comprises a date for each forecast snapshot.

3.   (Currently Amended)   The computer-implemented method of claim 1 wherein the ~~participants area includes~~ forecast information comprises a row for [[each]] a participant that, when selected, provides more detailed information about [[each]] the participant.

4.   (Currently Amended)   The computer-implemented method of claim 1 wherein the forecast information ~~of the summary area includes~~ comprises closed revenue and forecast revenue.

5.   (Currently Amended)   The computer-implemented method of claim 4 wherein the <u>forecast</u> information ~~of the summary area includes~~ <u>comprises</u> pipeline revenue.

6.   (Currently Amended)   The computer-implemented method of claim 4 wherein the <u>forecast</u> information ~~of the summary area includes~~ <u>comprises</u> expected revenue.

7.   (Currently Amended)   The computer-implemented method of claim 1 wherein the <u>forecast</u> information ~~of the participants area includes~~ <u>comprises</u> closed revenue and forecast revenue.

8.   (Currently Amended)   The computer-implemented method of claim 7 wherein the <u>forecast</u> information ~~of the participants area includes~~ <u>comprises</u> pipeline revenue.

9.   (Currently Amended)   The computer-implemented method of claim 7 wherein the <u>forecast</u> information ~~of the participants area includes~~ <u>comprises</u> name of the participant.

10.   (Currently Amended)   The computer-implemented method of claim 1 wherein the ~~user area includes~~ <u>forecast</u> information <u>comprises information</u> for each opportunity of [[the]] <u>a</u> user.

11.   (Currently Amended)   The computer-implemented method of claim 10 wherein the <u>forecast</u> information for each opportunity includes opportunity identifier and forecast revenue.

12.   (Currently Amended)   The computer-implemented method of claim 1 wherein the ~~summary area~~ <u>forecast information</u> comprises

a row of information for each forecast snapshot ~~within the forecast period~~ <u>of the plurality of forecast snapshots,</u>

~~the participant area comprises~~ a row of information for each participant within each forecast snapshot ~~within the forecast period~~ <u>of the plurality of forecast snapshots</u>, and

~~the user area comprises~~ a row for each opportunity of [[the]] a user.

13.   (Currently Amended)   The computer-implemented method of claim 1 wherein the forecast information ~~of the summary area includes~~ comprises forecasted quantity of a product.

14.   (Currently Amended)   The computer-implemented method of claim 1 wherein the forecast information ~~of the summary area includes~~ comprises closed quantity of a product.

15.   (Currently Amended)   The computer-implemented method of claim 1 wherein the forecast information ~~of the summary area includes~~ comprises pipeline quantity of a product.

16.   (Currently Amended)   A computer system for presenting forecast information, comprising:

a memory to store a **forecast definition and a plurality of forecast snapshots** ~~forecast snapshot database with forecast snapshots comprising a forecast date, a forecast period, a forecast interval and summary forecasts~~, wherein

the forecast definition comprises a forecast interval and a forecast period,

the forecast period comprises a plurality of forecast intervals, and

each of the plurality of forecast intervals is defined by the forecast interval;

~~the forecast interval indicates a frequency at which forecasts are to be generated and saved as forecast snapshots;~~

a processor coupled to said memory and configured to ~~retrieve forecast information for the forecast period for each participant of the forecast snapshots; and~~ generate the plurality of forecast snapshots, comprising

for each of the plurality of forecast snapshots,

automatically generating a forecast, wherein

the forecast is generated for each of the plurality of

forecast intervals, and

the automatically generating is performed according to

the forecast definition, and

storing the forecast, wherein

the forecast is stored as a forecast snapshot of the

plurality of forecast snapshots;

said processor further configured to generate the forecast information, in

response to receiving a request, wherein

the request is for displaying the forecast information for the forecast

period; and

said processor **coupled to a display** further configured to ~~generate a single~~

display **the forecast information.** ~~comprising a summary area that~~

~~comprises~~

~~summary information of the forecast information for participants of~~

~~the forecast,~~

~~a participants area that comprises information of the forecast~~

~~information for participants of the forecast, and~~

~~a user area that comprises information of opportunities of a user.~~

17.   (Currently Amended) The computer system of claim 16 wherein the **forecast** information ~~of the areas include~~ **comprises** a date for each forecast snapshot **of the** **plurality of forecast snapshots**.

18.   (Currently Amended) The computer system of claim 16 wherein the ~~participants area~~ **forecast information** comprises a row for [[each]] a participant that, when selected, provides more detailed information about [[each]] **the** participant, the more detailed information comprising opportunity information ~~retrieved from a snapshot~~.

19.   (Currently Amended) The computer system of claim 16 wherein **the forecast** information ~~of the summary area includes~~ **comprises** forecast revenue.

20.   (Currently Amended) The computer system of claim 16 wherein the **forecast** information ~~of the summary area includes~~ **comprises** closed revenue.

21.   (Currently Amended) The computer system of claim 16 wherein the information ~~of the summary area includes~~ **comprises** expected revenue.

22.   (Canceled)

23.   (Currently Amended) The computer system of claim 16 wherein information ~~of the participants area includes~~ **comprises** forecast revenue.

24.   (Currently Amended) The computer system of claim 16 wherein the information ~~of the participants area includes~~ **comprises** pipeline revenue.

25.   (Currently Amended) The computer system of claim 16 wherein the information ~~of the participants area includes~~ **comprises** name of the participant.

26.   (Currently Amended) The computer system of claim 16 wherein the ~~user area includes~~ **forecast comprises** information for each current opportunity of [[the]] **a** user.

27.   (Currently Amended) The computer system of claim 16 wherein the ~~user area includes~~ **forecast comprises** information for each opportunity of [[the]] **a** user stored in a **forecast** snapshot **of the plurality of forecast snapshots**.

28.   (Currently Amended) The computer system of claim 16 wherein the ~~summary area~~ **forecast information** comprises
   a row of information for each forecast snapshot ~~within the forecast period~~ **of the plurality of forecast snapshots,**
   ~~the participant area comprises~~ a row of information for each participant within each forecast snapshot ~~within the forecast period~~ **of the plurality of forecast snapshots,** and
   ~~the user area comprises~~ a row for each opportunity of [[the]] **a** user.

29.   (Currently Amended) The computer system of claim 16 wherein **the forecast** information ~~of the summary area includes~~ **comprises** forecasted quantity of a product.

30.   (Currently Amended) The computer system of claim 16 wherein the **forecast** information ~~of the summary area includes~~ **comprises** closed quantity of a product.

31.   (Currently Amended) The computer system of claim 16 wherein the **forecast** information ~~of the summary area includes~~ **comprises** pipeline quantity of a product.

32.   (Currently Amended) A computer-readable storage medium containing instructions for controlling a computer system to present forecast information, wherein said instructions, when executed by a processor in said computer system, cause said processor to perform a method comprising:

        receiving a forecast definition at the computer system, wherein

                the forecast definition comprises a forecast interval and a forecast
                        period,
                the forecast period comprises a plurality of forecast intervals, and
                each of the plurality of forecast intervals is defined by the forecast
                        interval;
        ~~providing forecast snapshots, each forecast snapshot comprising a forecast~~
                ~~date, a forecast period, a forecast interval and summary forecasts,~~
                ~~wherein~~
                ~~the forecast interval indicates a frequency at which forecasts are to be~~
                        ~~generated and saved as forecast snapshots;~~
        automatically generating a plurality of forecast snapshots, comprising
                for each of the plurality of forecast snapshots,
                        automatically generating a forecast, wherein
                                the forecast is generated for each of the plurality of
                                        forecast intervals, and
                                the automatically generating is performed according to
                                        the forecast definition, and
                        storing the forecast, wherein

the forecast is stored as a forecast snapshot of the
plurality of forecast snapshots;

generating the forecast information, in response to receiving a request at the
computer system, wherein
the request is for displaying the forecast information for the forecast
period,
the forecast information is generated using the plurality of forecast
snapshots; and

~~retrieving forecast information for the forecast period for each participant of~~
~~the forecast snapshots; and~~

displaying, on a display coupled to the processor, the forecast information.
~~generating a single display comprising a summary area that comprises~~
~~summary information of the forecast information for participants of~~
~~the forecast,~~
~~a participants area that comprises information of the forecast~~
~~information for participants of the forecast, and~~
~~a user area that comprises information of current opportunities of a~~
~~user.~~

33. (Currently Amended) The computer-readable storage medium of claim 32 wherein the <u>forecast</u> information ~~of the areas include~~ <u>comprises</u> a date for each forecast snapshot <u>of the plurality of forecast snapshots</u>.

34. (Currently Amended) The computer-readable storage medium of claim 32 wherein the ~~participants area includes~~ <u>forecast information comprises</u> a row for [[each]] <u>a</u> participant that, when selected, provides more detailed information about [[each]] <u>the</u> participant.

35. (Currently Amended) The computer-readable storage medium of claim 32 wherein the <u>forecast</u> information ~~of the participants area includes~~ <u>comprises a</u> name of [[the]] <u>a</u> participant.

36. (Currently Amended) The computer-readable storage medium of claim 32 wherein the ~~summary area~~ **forecast information** comprises a row of information for each forecast snapshot ~~within the forecast period~~ **of the plurality of forecast snapshots** and ~~the participant area comprises~~ a row of information for each participant within each forecast snapshot ~~within the forecast period~~ **of the plurality of forecast snapshots**.

37. (Currently Amended) The computer-readable storage medium of claim 32 wherein **the forecast** information ~~of the summary area includes~~ **comprises** forecasted quantity of a product.

38. (Canceled)